

# **Workforce Innovation and Opportunity Act**

## **Regional Implementation, Innovation, Technical Assistance, Training and Evaluation Solicitation for Proposal (SFP)**

**Application Workshop**  
**April 20, 2016**

**Webinar Link:** <https://edd.connectsolutions.com/r83riq1maxi/>

**Conference Call:** (888) 808-6929

**Participant Code:** 3243425

# Purpose of Applicant Workshop

- Official review of SFP
- Provide clarity of SFP intent and purpose
- Allow applicants opportunity to ask questions
- Provide answers that assist applicants in the preparation of application submittal

# Workshop Groundrules

- Since the WIOA Regional Implementation & Innovation Grant funding will be awarded through the competitive SFP process, we have established ground rules to allow for an open and fair question and answer (Q&A) process.
- For quality assurance, the State Board will follow a structured Q&A process.
- The State Board will take questions verbally and in writing using the Adobe Connect chat box.

# Structured Q&A Process

- Questions will be documented and made available on the State Board's website.
- State Board will provide official review of the SFP Elements 1 – 3.
- No questions during review of the SFP Elements. (Conference line will be muted)
- The conference line will be opened for questions at the end of each Element review.
- State Board and EDD will respond to programmatic and subgrant administration questions regarding the SFP.

# Structured Q&A Process (con't)

- While the conference line is open for questions, please ensure your phone is muted to eliminate background noise.
- Clearly state your name and organization before asking your question.
- One question at a time. No interrupting or cross-talking during a question.
- The State Board and/or EDD will clarify questions before answering.

# SFP Funding Overview

- \$2.6 million to Local Workforce Development Boards (local boards) representing each of California's 14 Regional Planning Units (RPU) in support of WIOA regional capacity building and infrastructure development activities
- \$775,010 to Local Boards and/or other entities to coordinate and administer the statewide provision of WIOA partnership, technical assistance and training activities.
- Total funding available – up to \$3,375,000

# SFP Funding Overview

- Proposers may bid on one or more Elements of this SFP.
- Separate proposals must be submitted for each Element.
- The State Board and EDD reserve the right to adjust the total number and amount of each grant award based upon the availability of funds.
- If additional funding becomes available, the CWDB and EDD reserve the right to increase the grant amounts and length originally awarded through this SFP.
- The State Board and EDD reserve the right to and/or make new awards in any of the Elements by September 30, 2016 to proposals that were not initially funded through this SFP.

# SFP Funding Authorization

- Pursuant to United States Department of Labor's, Training and Employment Guidance Letter 26-14, states allowed one-time use of WIOA Rapid Response funds.

## **Purpose of Funds:**

- Maximize the opportunity for a more timely and effective transition to WIOA.
- Strong partnership and collaboration among the State Board, Local Boards, and program partners for maximum impact to effectively manage resources.

# Funding Q&A



Questions regarding SFP Funding?

# Element 1

## Regional Implementation & Innovation Grant

### **Element 1 Funding:**

- 5-8 awards at \$250,000 each

### **Element 1 Goal:**

Incentivize implementation of the CWDB's Unified State Plan goal of building regional sector pathways, including increasing industry-valued credential attainment and enrollment in apprenticeship through sector strategies.

# Element 1

## Regional Implementation & Innovation Grant

### **Element 1 Objectives:**

- ❑ Improving access to activities leading to a recognized postsecondary credential, including a credential that is industry-recognized, portable, and stackable.
- ❑ Investing in career pathways with regional planning partners designated in the Unified State Plan.
- ❑ Supporting the development of regional high-road employment strategies.
- ❑ Expanding access to employment, training, education, and supportive services through regional initiatives, such as on-the-job training programs or customized training programs, designed to meet the needs of employers and eligible individuals in the region.

# Element 1

## Regional Implementation & Innovation Grant

### **Element 1 Objectives (con't):**

- Hiring of additional staff to support program design and implementation.
- Conducting strategic planning efforts, including convening relevant program and stakeholder discussions and meetings.
- Addressing costs associated with the identification of economic regions, which may include statewide economic and labor market information analysis.

# Element 1 Q&A

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Questions regarding SFP Element 1?

## Element 2

# Regional Implementation & Innovation Grant

### **Element 2 Funding:**

- 3-5 awards at \$250,000 each

### **Element 2 Goal:**

Support the development and implementation of decision making structures that will strengthen local board activities and performance at the regional level.

# Element 2

## Regional Implementation & Innovation Grant

### **Element 2 Objectives:**

- Establish informal agreements (e.g., memoranda of understanding).
- Establish formal agreements (e.g. joint powers authority).
- Establish other cooperative arrangements among local governments that achieve greater coordination in decision-making.
- Facilitate agreements among multiple local boards, local governments, executive staff, and/or chief local elected officials.

# Element 2

## Regional Implementation & Innovation Grant

### **Element 2 Objectives (con't):**

- Conduct cost-benefit analysis regarding fiscal impacts to participating jurisdictions, impacts to client services or service delivery, benefits to industry engagement or regional influence, efficiencies of scale, etc.
- Making adjustments to existing JPAs, including composition, purpose, fiscal authority, or other responsibilities.
- Developing implementation processes, including activities and timelines, communications strategies, board development strategies, and/or other activities deemed necessary by the proposer.

# Element 2 Q&A

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Questions regarding SFP Element 2?

## Element 3

# WIOA Partnership, Technical Assistance & Training

### **Element 3 Funding:**

- 1 award at \$775,010

### **Element 3 Goal:**

Support state, regional, and local board training, capacity building, and customer centered design.

## Element 3

# WIOA Partnership, Technical Assistance & Training

### **Element 3 Objectives:**

- Provide statewide coordination to build the capacity of America's Job Centers of California (AJCC) staff and partners.
- Development of a community of practice, consisting of RPU Regional Training Coordinators, State-level WIOA Core Partners, and other relevant partners, that is focused on professional development of staff and partners in the one-stop system.

## Element 3

### WIOA Partnership, Technical Assistance & Training

#### **Element 3 Objectives (con't):**

- Develop and implement a skills gap analysis for workforce professionals, identifying training priorities, and developing ongoing training and capacity building initiatives with Regional Training Coordinators and State-level core partners.
- Serve as the intermediary between the CWDB, EDD, WDBs, AJCC operators and WIOA Core Partners, make recommendations on professional development and develop a Statewide Training Plan for the AJCC system.

## Element 3

### WIOA Partnership, Technical Assistance & Training

#### **Element 3 Objectives (con't):**

- Plan and implement regional and statewide trainings identified in the Statewide Training Plan.
- Support and expand “Customer-Centered Design (CCD), by delivering training to local AJCC’s to implement a CCD approach to creating, prototyping, and implementing services.

## Element 3

### WIOA Partnership, Technical Assistance & Training

#### **Element 3 Objectives (con't):**

- Conduct procurements for “mini-grants” for the provision of specific training for local boards, AJCC staff, and partners.
- Conduct an evaluation to determine the effectiveness of WIOA funds in addressing the identified regional and statewide training and technical assistance needs.

# Element 3 Q&A

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Questions regarding SFP, Element 3?

# Allowable Uses of Funds

- Funds awarded through this SFP are governed by the WIOA and its associated federal regulations, State and federal directives (TEGL 26-14 and WSD 15-18), and federal Office of Management and Budget (OMB) Guidance for Grants and Agreements.
- Funds awarded under this SFP cannot be used to purchase real property or to construct buildings.

# Allowable Uses Q&A



Questions regarding SFP, Section 1, Part D  
Allowable Uses?

# Administrative Cost Limits

- A maximum of 10 percent of the total project budget will be allowed for administrative costs. For purposes of developing a budget, the definition of administrative costs is provided in Appendix B, Administrative Cost.

# Administrative Cost Limits Q&A



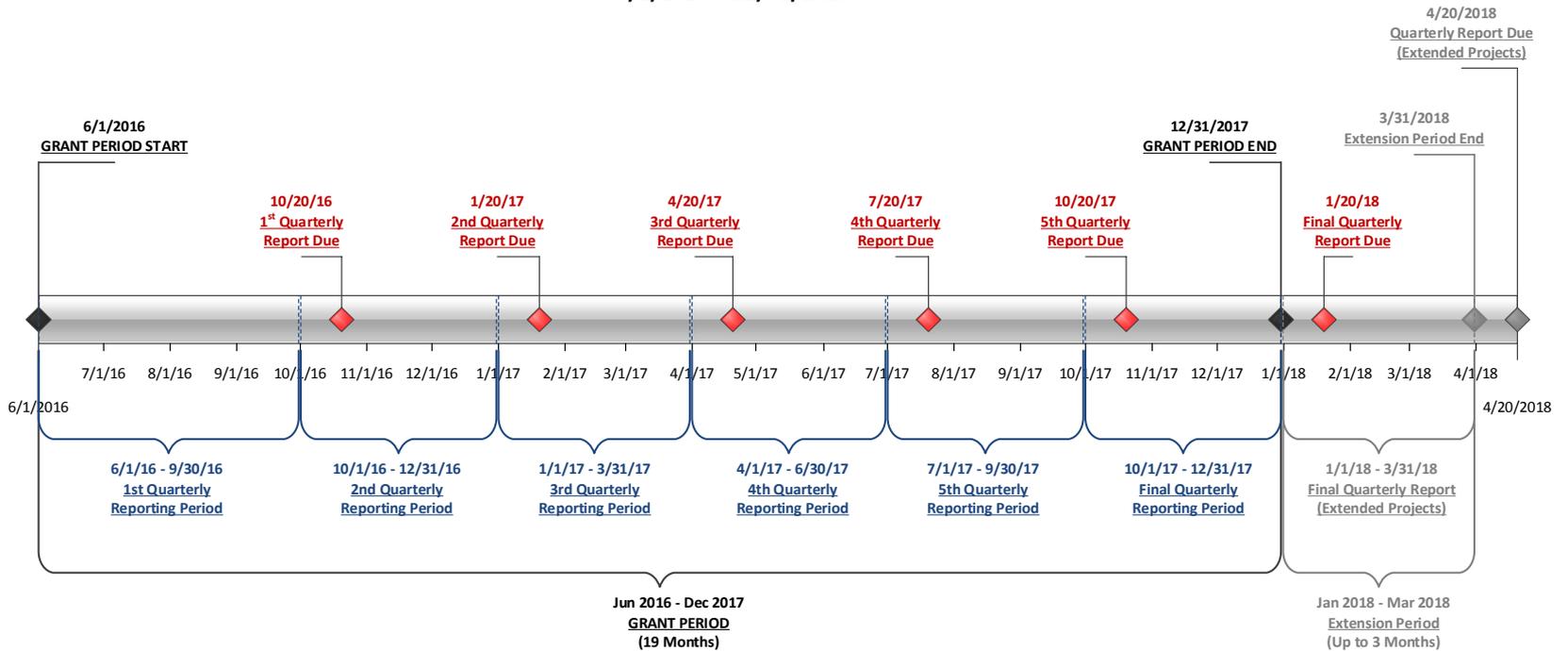
Questions regarding SFP, Section 1, Part E  
Administrative Cost Limits?

# Length of Project

- The State expects that the performance period for participating projects funded under this SFP will be between 18 and 21 months.
- Subgrant start date no earlier than June 1, 2016 and end date no later than March 31, 2018.
- Subgrant start and end dates may be extended if additional funds are made available as stated in Section 1C.
- Grant funds will not be available for longer than 21 months from the date they are awarded. No obligation or commitment of funds will be allowed prior to or beyond the grant period of performance. Any grant funds not expended during the grant agreement period shall be returned to the State.

# Project Timeline

## Regional Implementation & Innovation Grants GRANT PERIOD SCHEDULE 6/1/2016 – 12/31/2017



**Notes:**

\*EDD Closeout Period, 4/1/18 – 6/30/18 (Not shown on this schedule).

\*Rapid Response funds expire 6/30/18.

Prepared by California Workforce Development Board

**Legend:**

Quarterly Report milestones shown in red.  
Quarterly Reporting Periods shown in blue.

# Significant Dates

EVENT	DATE
SFP Announcement	April 11, 2016
SFP Release	April 11, 2016
Proposer Workshop at 10AM – 11AM	April 20, 2016
Proposer Questions Due	April 27, 2016
Proposer Questions Released	May 4, 2016
Proposals Due	May 11, 2016
Initial Award Announcement	May 20, 2016
Project Start Date	June 1, 2016

# Length of Project Q&A

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Questions regarding SFP, Section 1, Part F  
Length of Project?

# Proposal Submission Instructions

## Proposal Deadline:

- The deadline for the receipt of proposals is **Wednesday, May 11, 2016, by 3:00 p.m. PST. Late proposals will not be accepted. Exceptions will not be allowed and there is no appeal for not meeting the proposal deadline.**

# Proposal Delivery Method and Addresses

- Applications must be submitted electronically in Portable Document Format (PDF) to:  
**CWDBInfo@cwdb.ca.gov**
- All applications must be submitted in one .ZIP File (containing all required forms and documents in PDF format) using the following naming convention:  
**WIOA Implementation Element (1, 2, or 3)\_ApplicantOrganization\_Name**

# Open Q&A



Any other questions?

Please submit additional questions to Charles Gray at:

[Charles.Gray@cwdb.ca.gov](mailto:Charles.Gray@cwdb.ca.gov)

THANK YOU!